



## Rumpke Agreement and Cost Management Alliances Contract

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On February 11, 2021, the Township entered into an agreement with Energy Alliances, Inc. d/b/a Cost Management Alliances (Consultant). The scope of the agreement included the Consultant working with the Township to negotiate a contract extension with the current waste collection vendor (Rumpke) for an additional five (5) year term at rates acceptable to the Township. Since an extension to the current waste collection agreement could not be accomplished at mutually agreeable rates and terms between the Township and the waste collection vendor (Rumpke), the Consultant assisted the Township with soliciting bids for waste collection services. After the bidding process and as the sole bidder, Rumpke was awarded the bid and selected as the Township's exclusive provider for residential waste and recycling services.

Given the Consultant's expertise in negotiating with utility providers and having a long-standing reputation of providing excellent customer service support to residents, the Township retained their services for the duration of the proposed five (5) year term of the waste collection agreement. The Consultant, as outlined in the specifications of the bid and agreement with the waste collection vendor (Rumpke), shall be paid through a nominal \$0.10/month (\$1.20 annually) charge per household account. The fee will compensate the Consultant for work performed with the negotiation and bidding processes and for providing ongoing customer service support to residents throughout the five (5) year term of the agreement. However, during that same five (5) year period, Township residents on average will save \$283 through a reduction in waste collection rates over Rumpke's current non-contract subscription rate due to the successful bidding process. In total, this amounts to an aggregated savings, over the 5 year term of the agreement, of more than \$4 million for Springfield Township's 14,171 households.

The bidding process conducted by the Consultant proved successful as the proposed price for 2021 is the same price residents paid in 2020 at \$17.55/month (excluding the \$0.10 fee) for the unlimited service option. Additionally, the price in 2026 or year five (5) of the proposed contract will be \$19.00/month, which is still \$4.00 per month less than what residents were paying for similar service in 2016.

Moreover, the Consultant will be available to Township residents to troubleshoot and resolve any issues they may experience with services provided by the waste collection vendor. The residents can expect Cost Management Alliances to work on their behalf as an advocate to ensure they receive the best service possible from the selected waste collection vendor (Rumpke).